

Profile

Growth focused and experienced Property Development executive who has demonstrated success in managing multiple disciplines in the Luxury Retail sector and Public use properties. Lead cross-functional teams in a fast pace environment. Strong technical and business qualifications with an impressive track record of hands-on planning and managing Store Design, Construction, Real Estate and Consultants.

Store Construction/Design Management/ Leadership	National Vendor Accounts	Strategic Planning
Value Engineering	Asset Management	Mentoring
Real Estate Metrics	Store Operations	Bi-Lingual
Contract Negotiations	Store/Facility Maintenance	Visual Merchandising
Global Project Management	External Consultant Management	Scheduling
	Capital Planning	Tenant Coordination

Relevant Experience:

Watches of Switzerland Group, LLC (WOS group)

US Director of Property Development & Construction

2018-2020

Execution of all New, remodels store program in the US with a focus on the Jewelry Brand portfolio. Collaborate with the UK on WOS group implementation of US store and Brand build-outs.

- Delivered and coordinated Watch Brand Boutique metrics for implementation in stores
- Hosted project updates/reviews with internal stakeholders in the US and the UK.
- Surveyed potential site locations to align with company vision and strategic future growth.
- Supported Capital allocation workload for the US portfolio with a 20% reduction in cost.
- Managed design/construction and Maintenance portfolio/Lease Exhibits for WOS acquired Brand.
- Delivered Real Estate analytics for New Store Portfolios.

Tourneau, Inc. NY

2000-2017

Vice President of Design/Development

Created the Store Development Department in-house. Key partner in developing international stores in China and the Caribbean. Increased Company portfolio by 50 stores and over 125 brand boutiques.

- Implemented Policy in design/construction standards for all Facility and Store contracts.
- Managed international store construction and design with external partners and consultants.
- Instituted/Negotiated all construction, architectural, fixturing/maintenance contracts company wide.
- Executed the renovation of the worlds largest watch store (Guinness world record).
- Reviewed/Approved all Watch Brand partner designs and construction.
- Oversee and Approved the Capital/Maintenance Budgets program in excess of 20M.
- Direct reports: Facility Maintenance, Store Design/Construction, Visual department and Staff.
- Liaison effectively with senior management/investors to align and execute company vision.

Watch World International, Inc. NY.

1998-2000

Director of Design/Construction

Succeeded in meeting the company's' aggressive growth plan by constructing and opening 70 stores in 11 months. This increased the company's portfolio by 70%, to 120 stores across the country.

- Instituted and managed the Design/Construction Project Management functions in-house.
- Designed and Developed new Watch prototype store concepts
- Awarded and monitored all design and construction nationally.
- Spearheaded National Vendor Contract for both new and existing stores.
- Implemented and coordinated all Maintenance/Construction Contracts, Budgets, and Services.
- Supported Operations for Store Development: Communications, Security & Shipping, and IT

G.C.T. Venture, Inc.

1996-1998

Director of Store Development

Joint venture with LaSalle Partners & William Jackson Ewing Real Estate Developers at the Grand Central Terminal. Overall responsibility for the Design/Construction & Tenant Coordination of 120 new retail mixed use tenants within the Terminal Restoration.

- Approved and implemented all retail contractor activity in the Grand Central Terminal, NYC.
- Represented Grand Central Terminal Development at Landmarks, Historical Society, Community Boards and City code agencies.
- Approved all retail Permit applications for the MTA venture development portion.
- Liaison with all level stakeholders of Grand Central Terminal Executives during the development.
- Executed construction and design criteria manuals for the retail development portion of the project.
- Direct reports: Tenant Coordinators and Design Architects.
- Reviewed and approved all RFP's and RFI's for tenant request.

Education

CITY COLLEGE OF NEW YORK
NEW YORK UNIVERSITY

Bachelor of Science in Architecture
Professional Certification in AutoCAD

Professional Memberships

RDI
Assoc. AIA

Retail Design Institute (Professional Member)
American Institute of Architects (Associate Member)

Additional Languages:

Fluent in Spanish

Licenses:

NJ Salesperson Real Estate- (pending)

Relevant Skills

Proficient in: "Project Manager" program, Maintenance Portals and AutoCAD