

Felix Wong

200 Mayflower Ave, Williston Park, NY 11596 ♦ 516.776.4286 ♦ fwongg3@gmail.com

<https://www.linkedin.com/in/felix-wong-b0391913/>

SUMMARY

- Quality driven executive experienced in retail development, design, planning, and construction
- Construction executive with a consistent track record of outstanding performance and results
- Ability to build strong working relationships with colleagues, business partners, and clients
- Achieve high levels of success with minimal supervision, as well as be an active team member
- Possess a strong sense of initiative with the ability to lead and develop a team

WORK EXPERIENCE

Director of Construction

Dec 2014 – Present

GUESS? Inc. Los Angeles, CA

- Lead a team of project managers on new and open remodel stores
- Oversee all aspects of scope, schedule and budget
- Work closely with legal and real estate on potential new lease and lease renewal responsibility
- Knowledge in working on complex buildouts and flagships

North East Project Manager

May 2014 – Dec 2017

- Managed a project coordinator and architects during build outs for six GUESS brands
- Averaged 20 build outs and remodels per year with about \$30 million in CAPEX
- Successfully met aggressive per square foot cost savings targets
- Collaborated with the design team to create procedural manuals for the construction team to roll out new store design on all concepts
- Evaluated future locations and review all lease exhibits for potential store build outs
- Developed and issued request for proposals, managed bid phase and guaranteed all required materials and resources were available within budgetary guidelines to meet financial and operational goals
- Prepared and maintained project budgets, schedules and monitored all project costs
- Maintained excellent relationships with contractors, consultants, vendors, designers and internal customer

Sr. Director of Construction

Dec 2012 – May 2014

Front Street Construction, New York, NY

- Direct and manage the company's construction department as it relates to new retail build outs and remodels
- Work diligently with the President and Chief Developing Officer to develop and increase the department's team and value
- Responsible for leading and mentoring a team of project managers and project coordinators to accomplish projects buildouts with various clients
- To date, the department has successfully completed over 55 build outs and remodels totaling over \$18 million in CAPEX

- Responsibilities include but are not limited to estimating, procurement, contract negotiations, vendor sourcing, budgeting, forecasting, reporting and building relationship with clients and vendors

Director of Construction

Jul 2012 – Dec 2012

DAVID YURMAN, New York, NY

- Developed and led the implementation of a new roll out and renovation program to ensure budget and timeline was preserved
- Partnered with internal real estate, store planning, store operation, facilities and legal counsel in all aspects of development for new and existing stores
- Continuous interaction with vendors and group of architects for up to date and accurate performance
- Incorporated an RFP process to procure a consistent contract assessment
- During this tenure, my team opened 3 new stores at the Boca Raton, Santa Clara and Bal Harbour Shops, 5 remodels and 4 wholesale locations totaling \$7 million in CAPEX

North East Project Manager

Mar 2007 – Jul 2012

GUESS? Inc. Los Angeles, CA

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Manager of Store Design and Construction

Jul 2004 – Mar 2007

The Children's Place / Disney Stores, Secaucus, NJ

- Developed and implemented new concepts for Disney stores alongside the VP of Architecture and VP of Construction
- Evaluated proposed real estate sites and oversaw the fast-paced design of new and remodel stores
- Extensive collaboration with Real Estate, Operations, Visual Merchandising and Construction to ensure stores were brand appropriate
- Managed vendor relationships and accountability with multiple architectural consultants
- Supervised a team of store designers/planners
- Managed and coordinated construction throughout the USA, Puerto Rico and Canada
- Oversaw the rollout of 80 stores in which projects ranging in size from 4,000 to 6,500 sq. ft. and \$45 million in CAPEX
- Ensured quality construction of street locations, lifestyle and mall build outs throughout all phases
- Managed affairs with various construction consultants, typically faced with situations that were unstructured and required original approaches.

Project Manager/Sourcing

Mar 2003 – Jul 2004

L'Occitane Inc., New York, NY

- Opened 4,000 sq. ft. flagship restaurant in SOHO, 3,000 sq. ft. Clarins' Spa on Madison Ave. and 25 store rollouts throughout the United States with over \$12 million in CAPEX
- Point person for retail construction projects and remodels
- Responsible for coordinating all facets of design and construction with France Corporate office
- Established contracts and negotiated fees with architects, vendors and contractors
- Kept inventory and quality control of imported material; such as fixtures, lighting and floor finish
- Oversaw the scheduling and review of the tenant improvement drawings by the architects
- Managed bidding and distribution of plans to vendors, general contractors and landlords

PREVIOUS WORK HISTORY

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|-------------------------|-----------|
| Kenneth Park Architect | 2000-2003 |
| James Martino Architect | 1997-2000 |
| Difara Architect | 1995-1997 |

EDUCATION

Architectural Degree New York City Technical College – Architecture

CORE STRENGTHS

MS Office | AutoCAD | Bilingual English/Spanish | Excellent written and oral communication skills