



Bruno Schloffel

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Profile

An accomplished Retail Construction Executive with decades of experience in design, architecture, construction and financial management of commercial buildings including exteriors, signage and interiors for 100's of retail stores nationwide. A high-level manager with a passion for innovation, creative thinking and unique solutions to solve problems. An industry leader who embraces new technology and state-of-the art concepts to drive team productivity that results cutting-edge omni channel experiences for associates and customers.

Experience

DIRECTOR OF CONSTRUCTION ARCHITECTURE, OFFICE DEPOT, BOCA RATON, FL

JULY 2016 – MAY 2020

- Manage more than 100 concurrent projects with a total \$30M annual construction budget and oversee every level from project inception to final completion and financial closeout
- Direct multiple outside architects and engineers to develop new and upgrade existing prototype documents while maintaining brand identity for 1400 North American stores
- Strategically develop enhancements for our existing Tririga and Smartsheet software systems to more effectively manage construction scheduling, budgeting, bidding and accounting in order to consistently complete projects on budget and on time
- Negotiate terms and purchasing agreements with several national FFE vendors while carefully managing our overall SOF (Store of the Future) aesthetics and budget with the Design, Construction, Facilities and Procurement teams
- Collaborate with Real Estate team to redevelop partnership terms for lease documents and capital budgets for new stores, relocations and downsizes
- Coach and mentor inherited team of direct reports in separate disciplines to refocus and strategically manage their strengths to handle a significantly larger volume of work without increasing headcount
- Actively assist our Finance and Accounting teams in creating current and future Construction capital planning documents along with providing detailed individual project management budget tracking reports which also include depreciation and accrual information on a monthly basis

DIRECTOR OF STORE DESIGN, SPORTS AUTHORITY: DENVER, CO — 1994 – 2016

- Managed a team of 20 people to design, construct and re-model more than 400 big box retail stores over the course of more than 4 generations of store updates
- Empowered a group of 5 managers to execute different facets (CAD, Signage, Planning, Design) of each project while maintaining overall vision of design department

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- Orchestrated up to 200 concurrent projects with a total \$90M (Construction & FFE) annual budget at the peak of our growth to make sure each project stayed on track for completion
- Controlled a \$2.5M annual budget for the design department and outside consultants, including: architects, engineers and other professionals
- Created and developed personnel roles and interviewed applicants for positions within the team and researched, hired and managed up to 15 regionally-aligned outside consultants
- Directed outside consultants, national account vendors and internal teams to develop multi-disciplinary bi-annually updated prototype documents that served as the guide for each new store and remodel
- Was instrumental in representing design aspects when finalizing letters of intent, leases and other documents with the internal real-estate and legal teams while also negotiated with landlords and their architects for an average of 20 new stores per year with a typical budget of \$1.5M each
- Regularly conferred with senior leadership of company about corporate strategy, innovation and translating new ideas into store environments while maintaining Sports Authority's core identity

INTERIOR DESIGNER, RNL DESIGN: DENVER, CO — 1989 - 1994

- Worked with multi-disciplined teams to execute a variety of commercial and retail construction projects
- One of the first designers at RNL certified to use AutoCAD to produce construction documents

INTERIOR DESIGN MANAGER, ARTEC CO-PLAN DESIGN, AUCKLAND, NZ — 1985 - 1989

- Produced extremely detail-oriented hand-drawn construction documents and managed the A&E portion of the construction for 5 large corporate offices, 3 retail stores and 3 Fast food restaurants

Education

Interior Design, Auckland University of Technology — B.S. equivalent

Design Management, Carrington Technical Institute — Post graduate degree

Skills

- Familiar with most architectural drawing products including Bluebeam, AutoCAD and Revit, SketchUp
- Proficient with Microsoft Office, Google Apps and Lucernex, Tririga and Smartsheet project management software
- High proficiency with reviewing and approving all levels of A&E construction documents including site, civil, fixture, signage and shop drawings

Awards and Accolades

Selected as a keynote speaker to present a fixture case study at the International Retail Design Conference, Chicago, 2014

Sports Authority team leader for the Sports Authority Field signage re-branding program, Denver, 2011